

Client Selection for the A-TraC Dynamic Brace®

The information below will assist you in selecting the appropriate candidates for the use of the A-TraC Dynamic Brace®.

The A-TraC Dynamic Brace is the #1 Canine Cruciate Brace in the world. Bracing gives the client another option in addition to surgery. This may be critical to the longevity of the client's dog especially when health or financial issues eliminate the surgical option. Your clients will appreciate your ability to provide an additional treatment option. It is a highly successful treatment for Canine Cruciate injuries as a primary treatment when conservative care is chosen, or in a postoperative rehabilitative regimen. The appropriate choice of dog and client is as important for the success of the A-TraC Dynamic Brace® as choosing a good surgical candidate is for the success of a surgical procedure.

CHOICE OF CLIENTS

- 1. The client that does well with our brace is one who is physically able to deal with the brace on a daily basis, including adjustment, removal and re-application, and maintenance of the brace.**
- 2. A Client that pays attention to detail, ask reasonable questions and are able to follow your instructions.**
- 3. The client should be a motivated individual that demonstrates patience and persistence.**

Examples of poor client characteristics:

- 1. Elderly, infirm client**
- 2. The client who is nervous and has difficulty dealing with stressful situations.**
- 3. Client who gets frustrated easily and wants an immediate solution without any bother or effort.**
- 3. Client that is constantly in a rush and shows little patience in your office or with your staff. ***

***Of course some allowance should be made for a client that is distressed about their dog's condition.**

Generally the above are indicators of people who may not do well with the brace. Just as an added note, these individuals may not be particularly attentive care givers if surgery is recommended for their dog.

CHOICE OF DOG

- 1. The A-TraC Dynamic Brace comes in 10 sizes ready to ship for dogs from about 15lbs to 175lbs. However, weight is just a guideline. Please see our measuring instructions to determine size.**
- 2. Certain breeds of dogs do not have the typical conformation or proportionality. Some examples of these breeds would be the Dachshund, Basset Hound, English Bull Dog, Italian Greyhounds, and the Miniature Doberman Pinscher Dog whose height is not proportional to the circumference of the thigh, or the length of the leg above the stifle. These would be considered difficult fits. Other potential fit issues would be excessively obese dogs. A guideline for this would be dogs greater than 30% over their normal body weight.**
- 3. Dogs that have a "Willing to Please" personality are usually very trainable and hence take well to the brace.**
- 4. Certain breeds of dogs may be more fidgety and nervous than others. If you are contemplating a brace for a dog with this type of personality we suggest you try applying a "Jones Wrap" to see if the dog may tolerate having something tugging on his leg or covering his body. Also teach your client the technique for applying this wrap. This would give you an opportunity to see how dog and owner do in a home environment and will also prepare the dog for having a garment on his body before receiving the actual brace. Repeated applications of the wrap with frequent treats may help acclimate this type of dog to having a brace on.**

The above issues may not eliminate the possibility of using the A-TraC Dynamic Brace® however WoundWear's technical support should be contacted to discuss these issues prior to ordering.

While the success of treatment is multi-factorial, following the "A-TraC Dynamic Brace Clinical Protocol" to its completion as well as observing the above criteria will promote the best clinical outcomes and maximize client satisfaction.

Please inform your client: WoundWear, Inc. will make every effort to appropriately fit each dog and will make exchanges for sizing issues and for defects in materials and workmanship however "All SALES ARE FINAL".